



Istanbul
19 - 21 February 2020

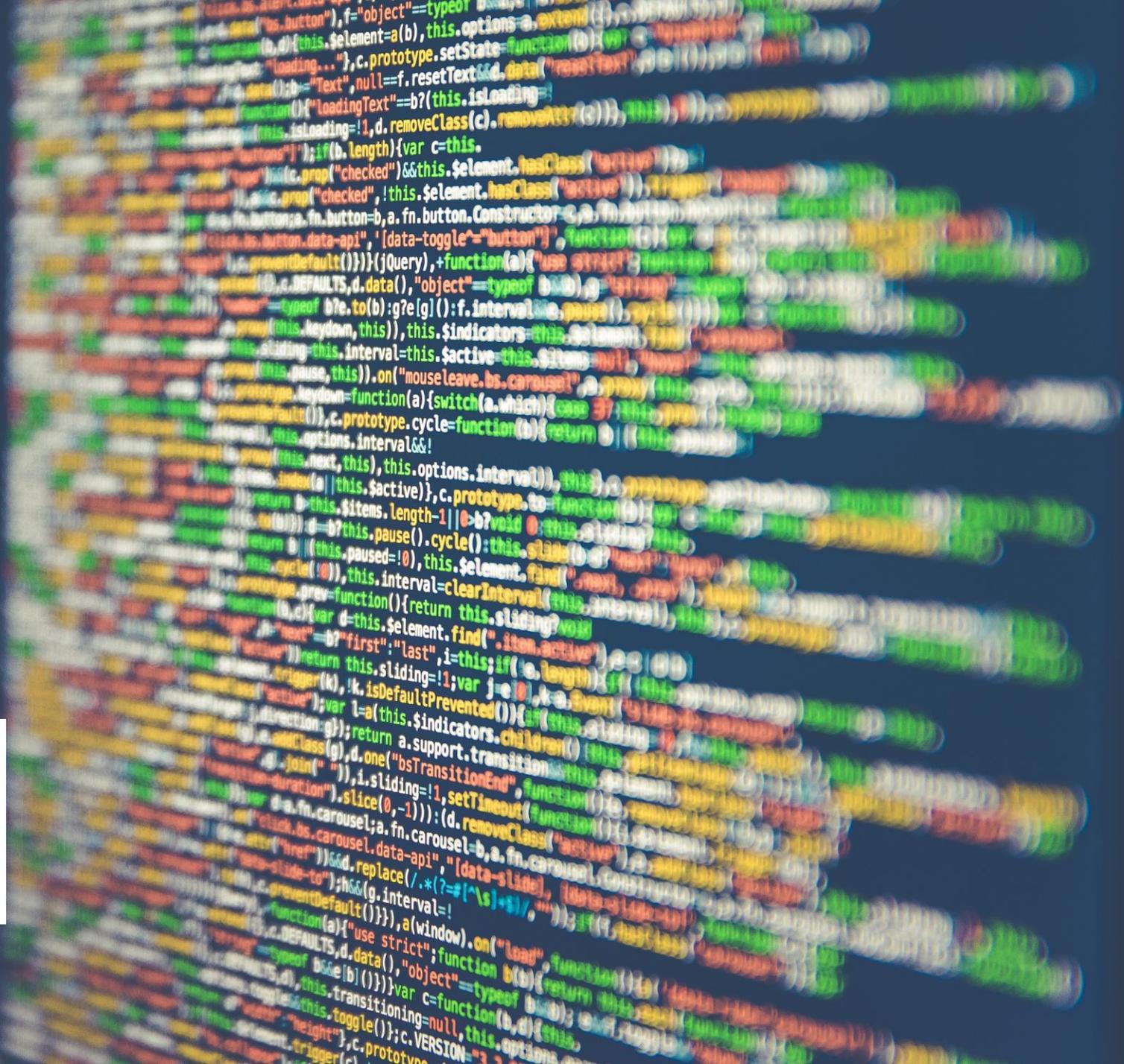
Dr Claudia Peverini
Campus Bio-Medico University of Rome
(Italy)

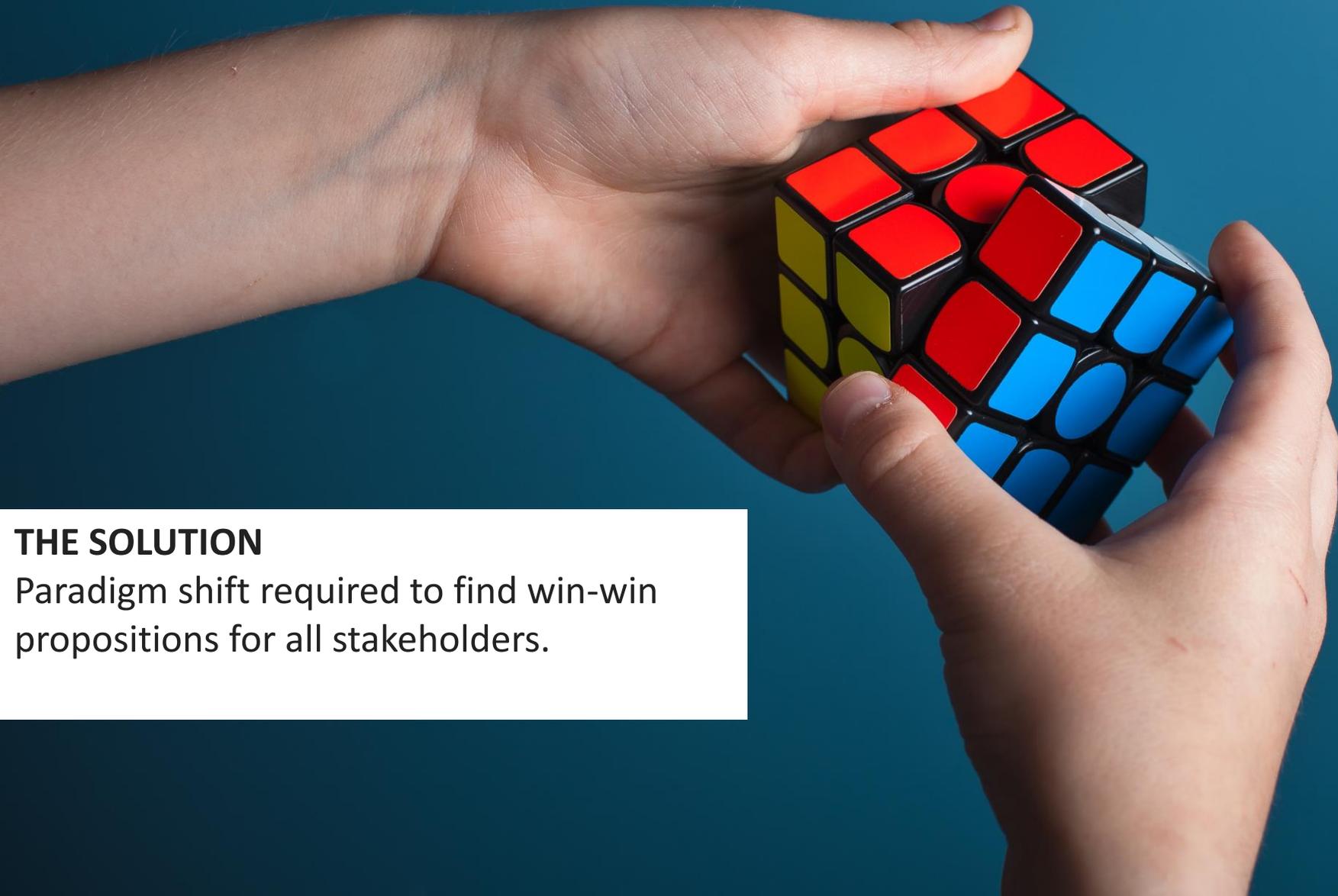
*“Can small HE institutions compete with the big players in international arenas?
A case study in STEM education”*



THE PROBLEM

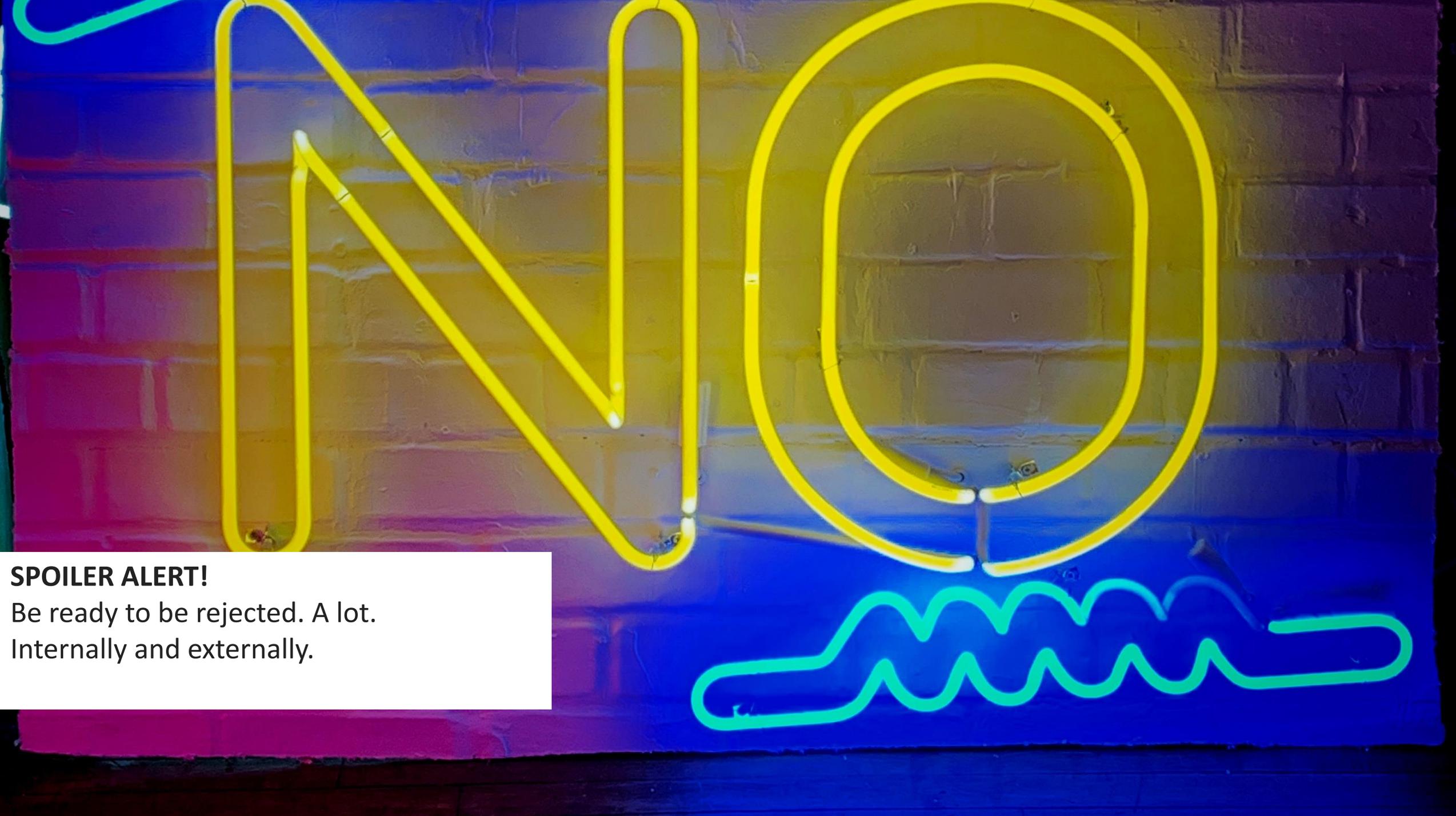
We are small and they are big
A “David vs. Goliath” issue





THE SOLUTION

Paradigm shift required to find win-win propositions for all stakeholders.



SPOILER ALERT!
Be ready to be rejected. A lot.
Internally and externally.



IoT & Data Science Bootcamp

19th August - 6th September 2019

Hughes Hall College

Cambridge, UK
Location

- > intensive 120-hour residential programme
- > open to students and professionals
- > professors and tutors from the University of Cambridge
- > hands-on project work
- > group presentations
- > industry partners
- > final award ceremony
- > internships for the top participants

WEEK 1	WEEK 2	WEEK 3	WEEK 1, 2, 3
IoT and rapid prototyping	Data visualisation, machine learning and big data	Hackathon industry real-case studies	Core-skills training

Università Campus Bio-Medico di Roma
Organizer

unicampus.it/eng/bootcamp

For further information: bootcamp@unicampus.it



IoT & Data Science Bootcamp



INTERNATIONAL SUMMER PROGRAMME

Innovative & ad-hoc

intensive, short and effective
hands-on
technical skills + soft skills

University of Cambridge

lecturers and tutors
full-immersion experience
held in a College

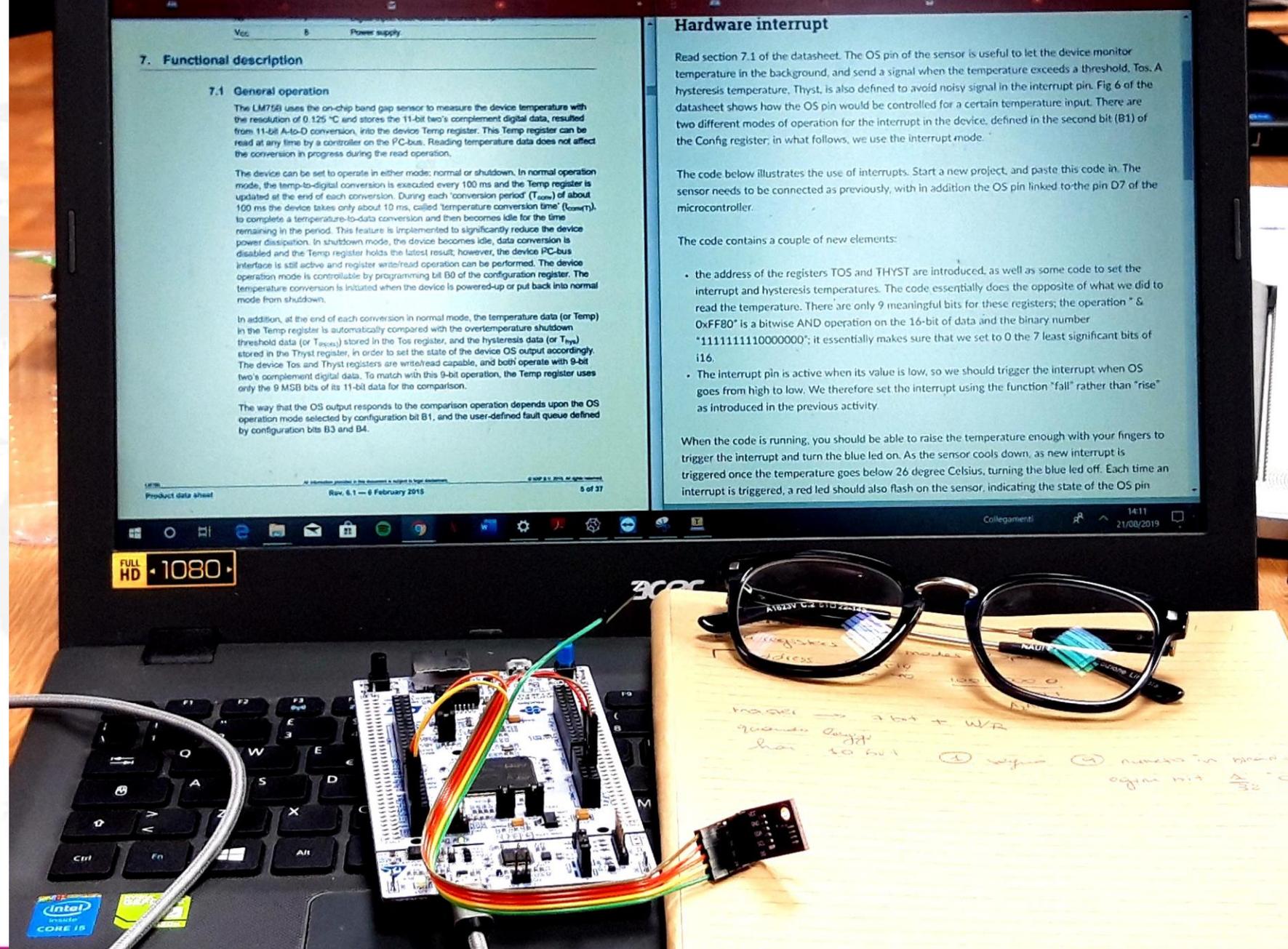
Industry partners

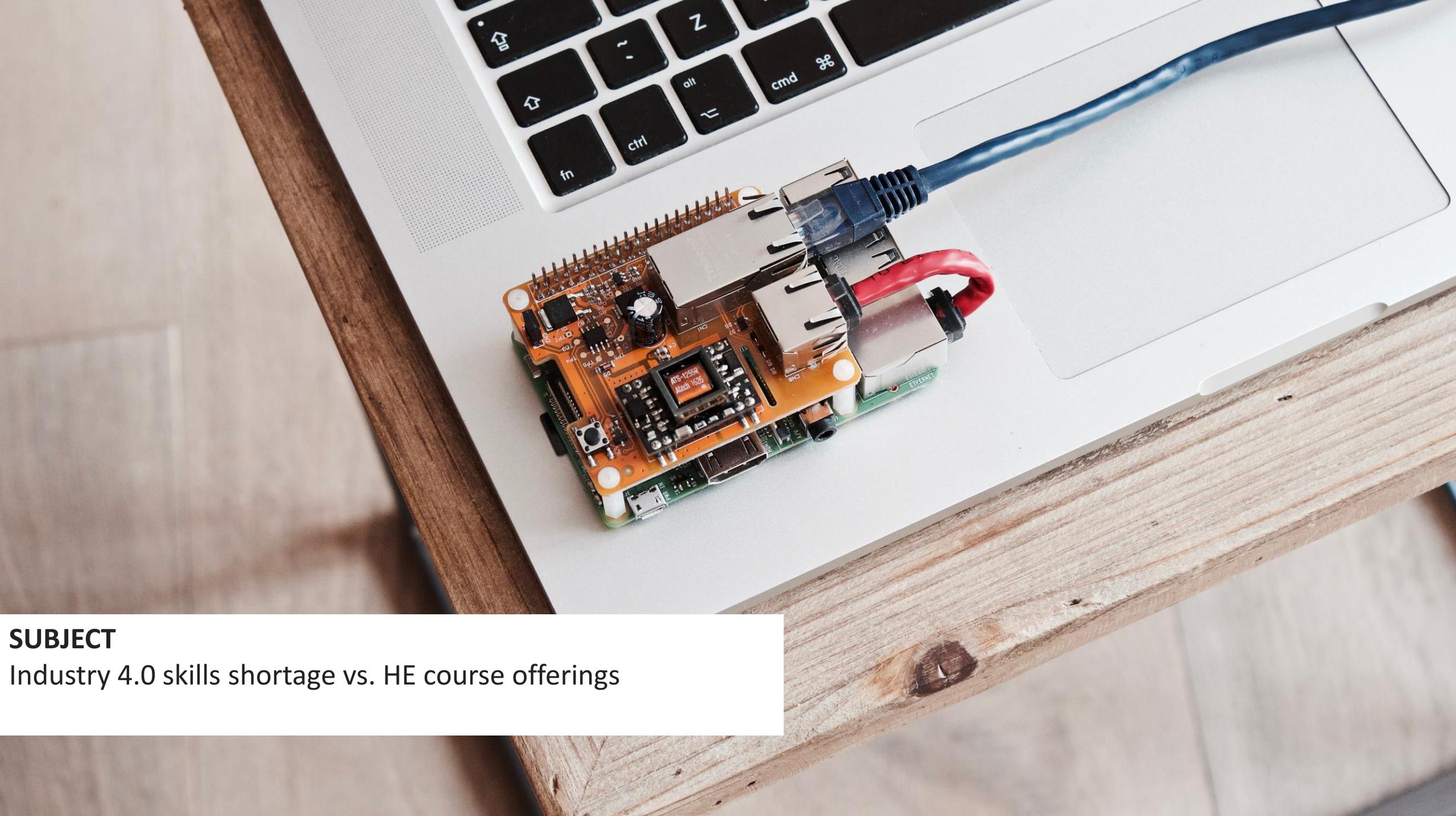
case-studies
hackathon
internships



TWO COMPONENTS:

- 1. SUBJECT:** Find a gap. We capitalised on the STEM skills shortage. Do the research.
- 2. STRATEGIC LOCATION & INDUSTRY PARTNERS:** Build programmes in specific locations + meet the demands of industry partners. Do the research.





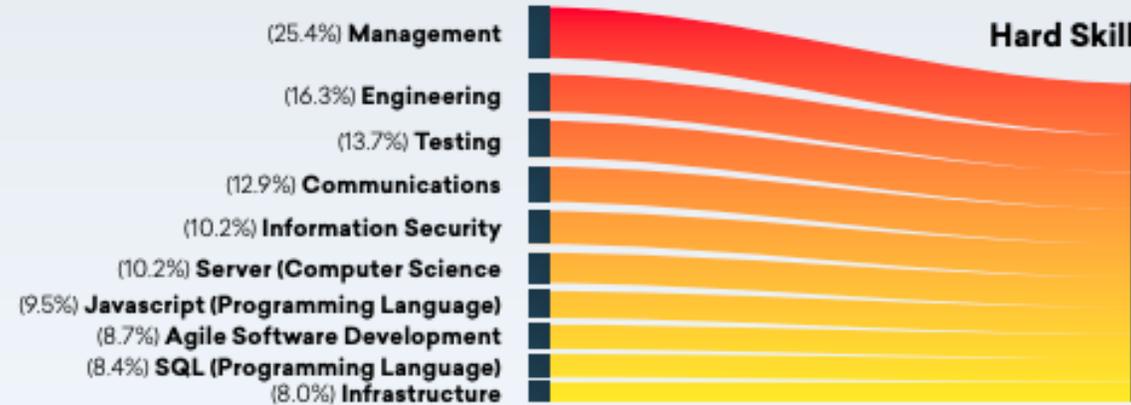
SUBJECT
Industry 4.0 skills shortage vs. HE course offerings

The Top 10 soft and hard STEM skills requested by employers across Britain over a 12 month period

Soft Skills

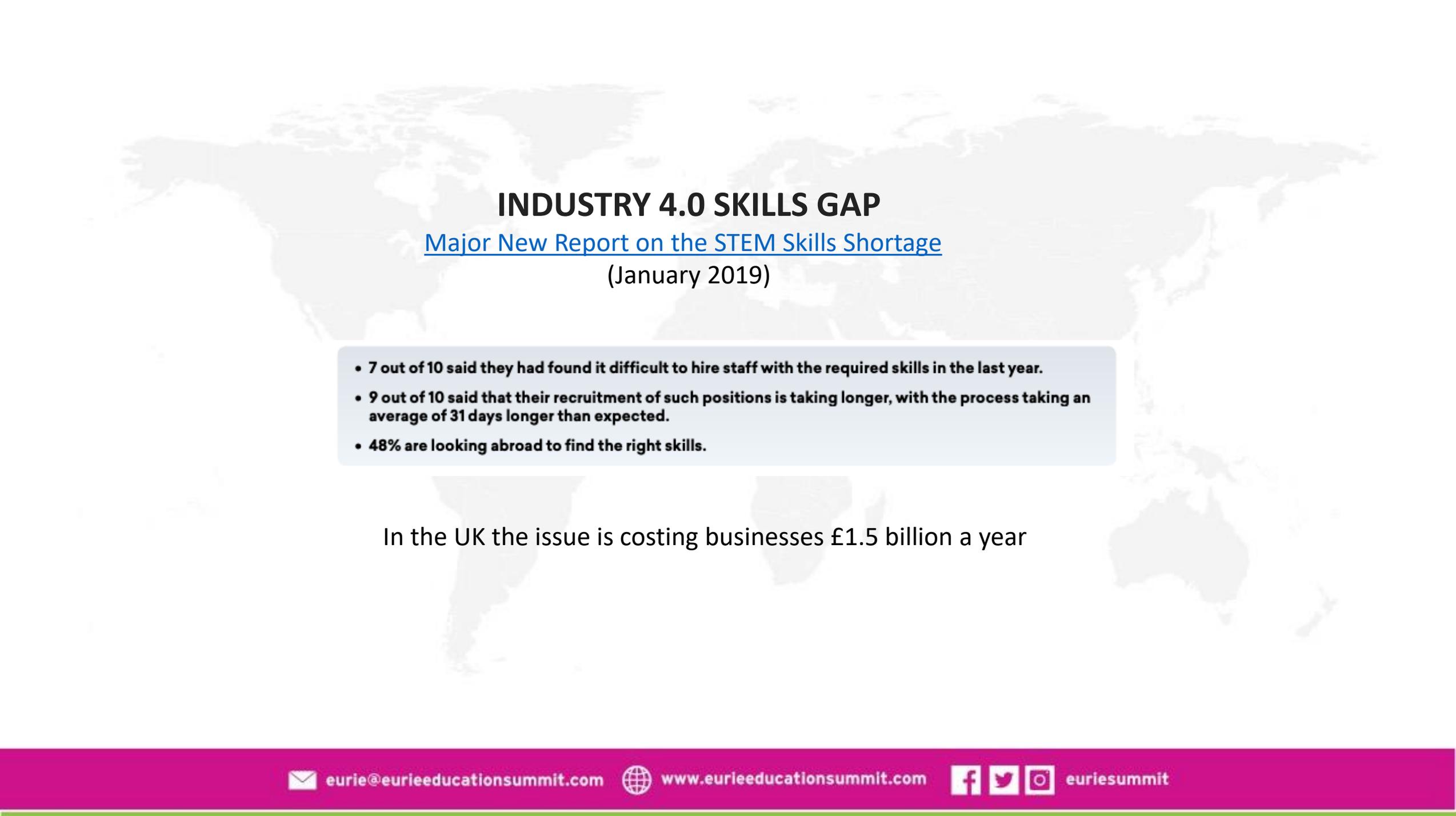


Hard Skills



By 2025, the total installed base of IoT connected devices is projected to be more than 75 billion worldwide.

IEEE



INDUSTRY 4.0 SKILLS GAP

[Major New Report on the STEM Skills Shortage](#)

(January 2019)

- 7 out of 10 said they had found it difficult to hire staff with the required skills in the last year.
- 9 out of 10 said that their recruitment of such positions is taking longer, with the process taking an average of 31 days longer than expected.
- 48% are looking abroad to find the right skills.

In the UK the issue is costing businesses £1.5 billion a year

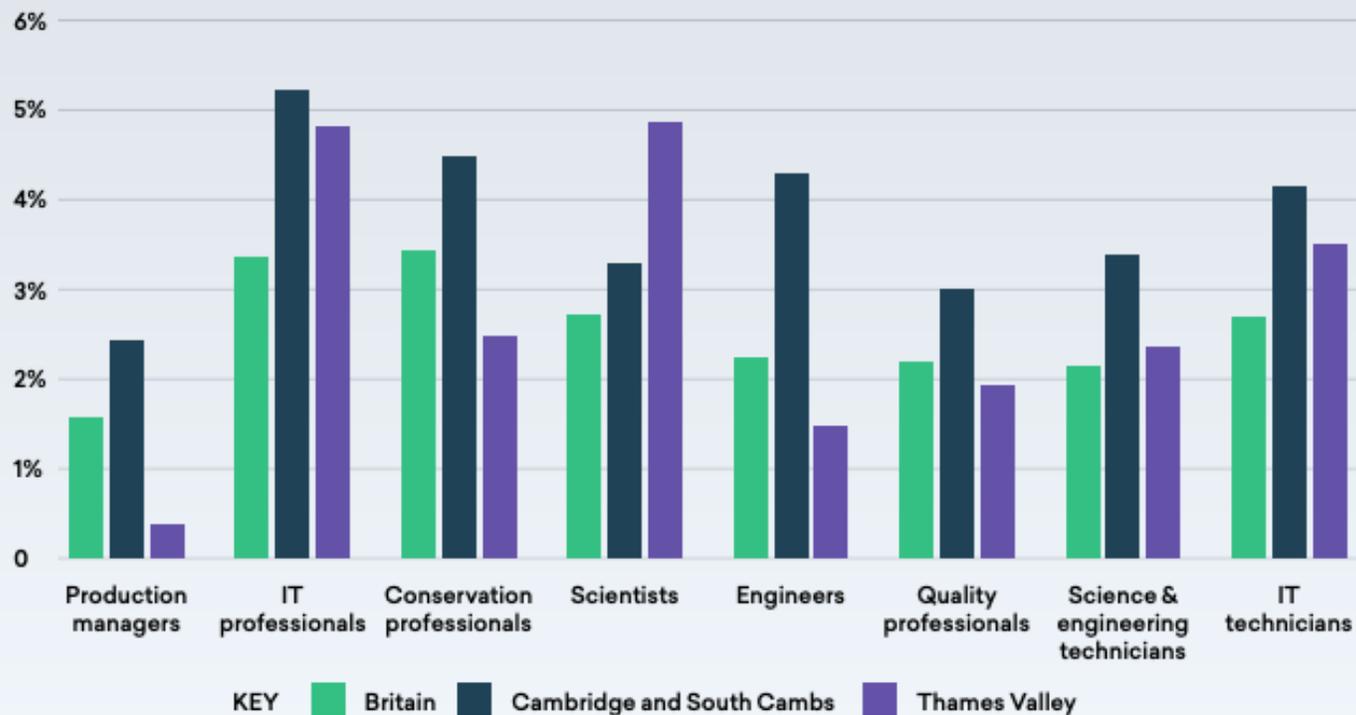




STRATEGIC LOCATION & INDUSTRY PARTNERS

Ride big names and big brands

A comparison of projected growth in the eight STEM occupation clusters across three areas from 2018-2023



Heat map of Britain showing niche areas for STEM jobs at the local authority level

Top 10 Local Authorities with the highest comparative advantage in STEM jobs

Area	LQ17
South Cambridgeshire	2.46
Wokingham	2.27
Bracknell Forest	2.07
Rushmoor	1.96
Vale of White Horse	1.85
West Berkshire	1.84
Cambridge	1.70
Copeland	1.69
Reading	1.68
Aberdeen City	1.68



*Location Quotient calculates the proportion that a particular job or jobs makes up within a local or regional labour market, comparing it with the proportion that the same job or jobs makes up in the national economy. The nation is then given a benchmark of 1.0, and so any job or jobs with an LQ over about 1.2 can be considered a regional specialism. We have done this for all STEM jobs, hence the map and the figures show the areas of the country with a regional specialism in STEM-related jobs.



CAMBRIDGE CLUSTER



1,500+
technology-based firms

57,000
people employed by the Cambridge cluster



Top 50 companies hired
5901
people last year



£13bn+
in total revenue from the Cambridge cluster

3rd 
most successful University
innovation ecosystem in the world



14 x \$1bn
companies have come
from the Cambridge Cluster



IT'S A BIG CAKE
But nobody is offering any to you



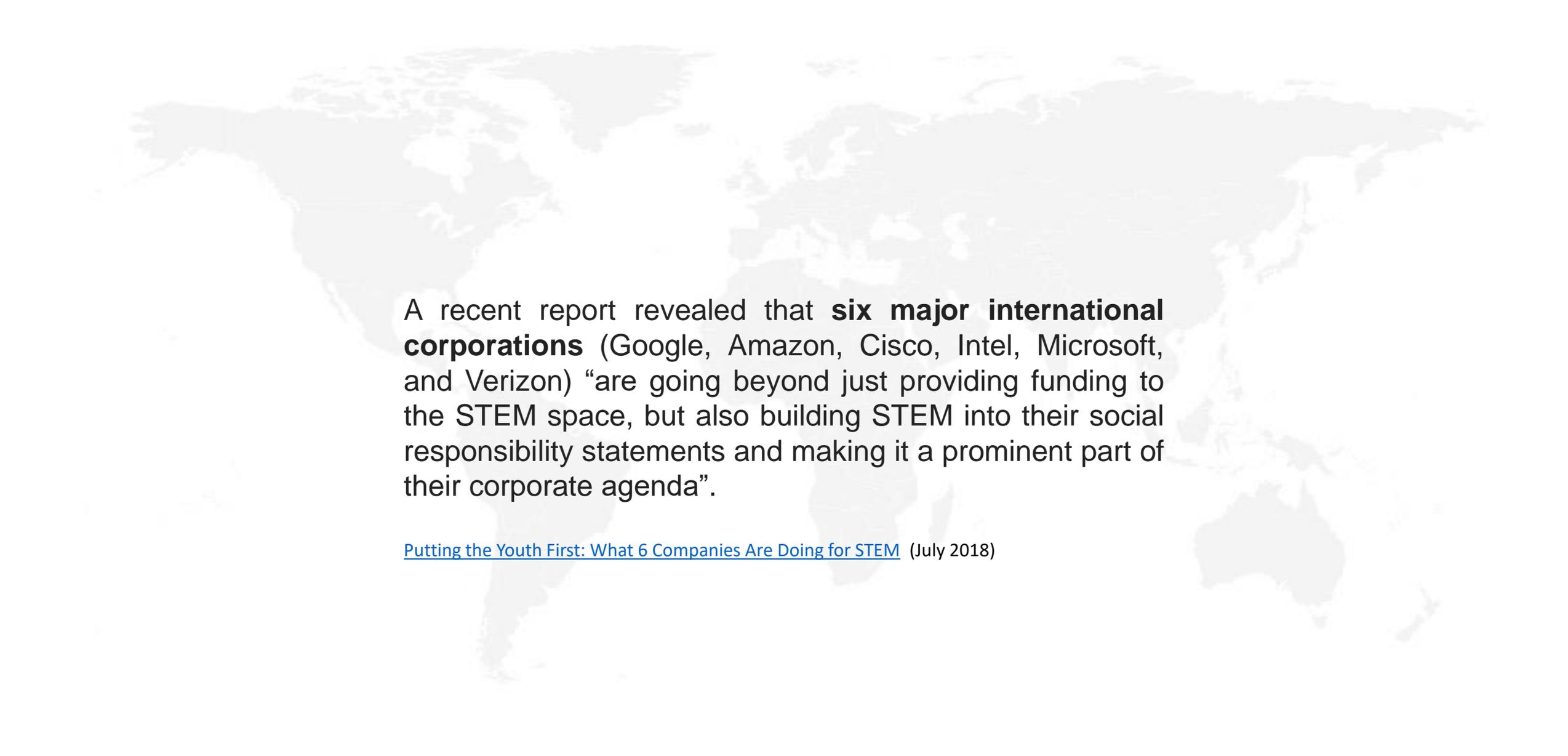
INDUSTRY 4.0 SKILLS GAP

What is Big Industry doing?

Big industry players are investing heavily into **funding educational programmes to support their ecosystems** in order to provide the right skills to feed a job market where demand is considerably higher than supply in certain sectors such as IoT, AI and data science.

For example, in 2017 industry giants **Google, Amazon, Microsoft, Salesforce** and **Facebook** each pledged \$50 million to a five-year STEM programme.





A recent report revealed that **six major international corporations** (Google, Amazon, Cisco, Intel, Microsoft, and Verizon) “are going beyond just providing funding to the STEM space, but also building STEM into their social responsibility statements and making it a prominent part of their corporate agenda”.

[Putting the Youth First: What 6 Companies Are Doing for STEM](#) (July 2018)



IBM Global University Programs

Building holistic relationships with academic institutions. We are the intersection of academia and IBM providing technology, supporting research and creating assets to advance relevant skills for today's workforce.

334
Courses

900,000+
Students

10,000
Universities

1M
Badges Earned



This trend is well-established

THE CAKE IS BIG, BUT...

small HE institutions struggle to get a slice of it

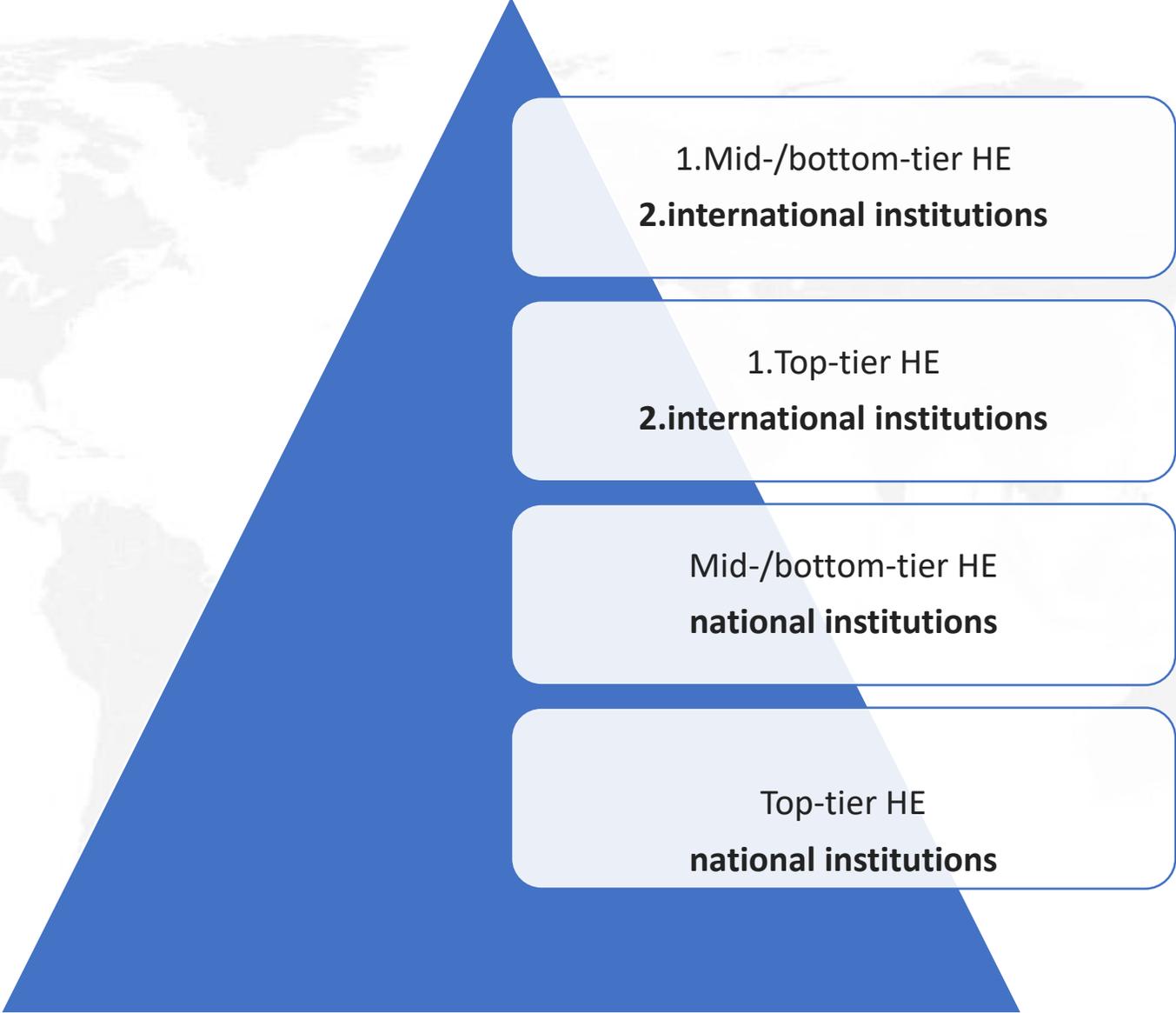
FACT 1

The main bulk of funding goes to top-tier institutions

FACT 2

Big corporations do not actively seek out partnerships neither with small education players nor with international players

Big corporations tend to adopt a strict hierarchy for partnerships



1. Mid-/bottom-tier HE
2. international institutions

1. Top-tier HE
2. international institutions

Mid-/bottom-tier HE
national institutions

Top-tier HE
national institutions

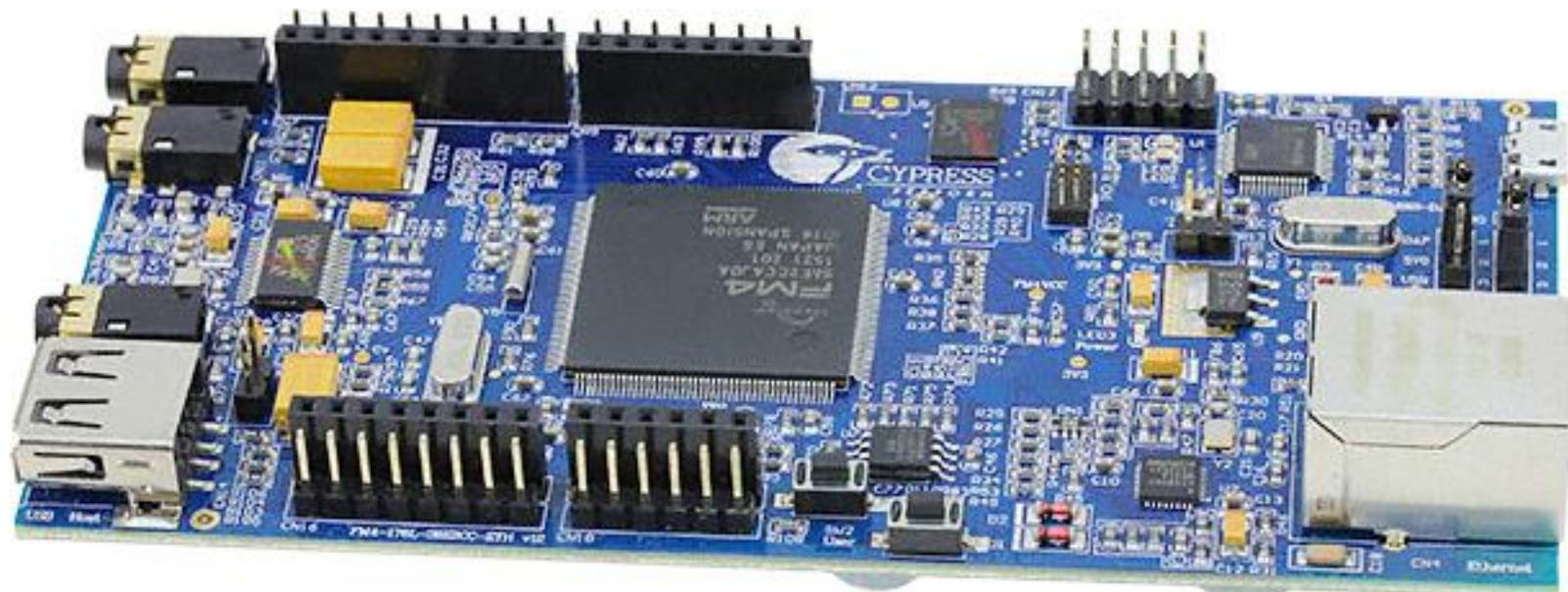


BE DISRUPTIVE, ENTER THE CYCLE

Tap indirectly into the funding that big industry is funnelling into education

ARM® University

Worldwide Education Program





OUR INSTITUTION wins by complementing the existing course curriculum in a prestigious international environment with big industry partners



OUR INDUSTRY PARTNERS win by being involved in a collaboration which would have not normally taken place and brings them new connections plus it is a talent acquisition shortcut



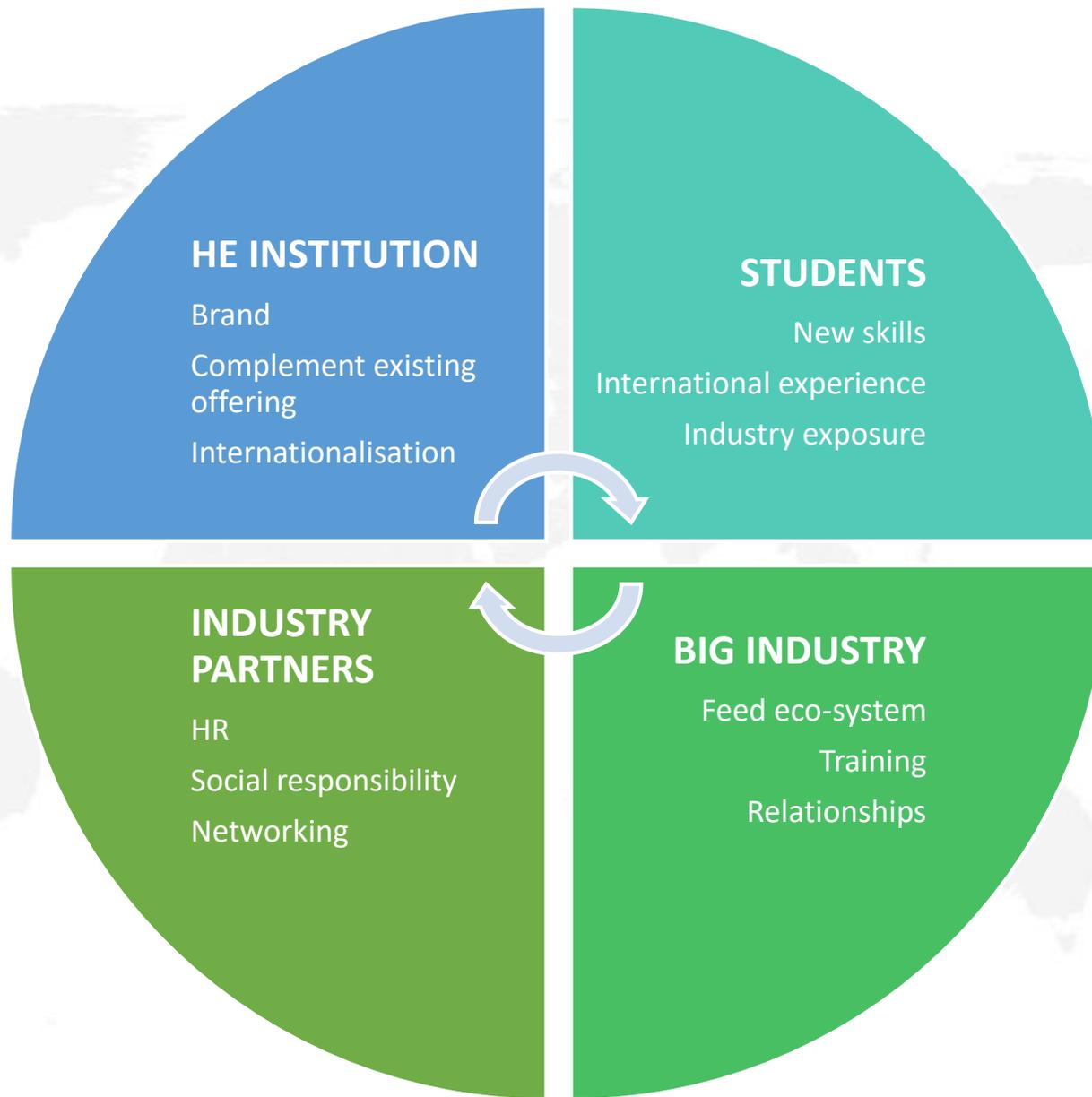
ARM wins by developing an educational programme supporting their ecosystem at no additional cost and is therefore a return on a previous investment

OUR WIN-WIN SCENARIO

What does each stakeholder gain from the Bootcamp?

MODEL

Who gains what and why?
Create positive cycle.

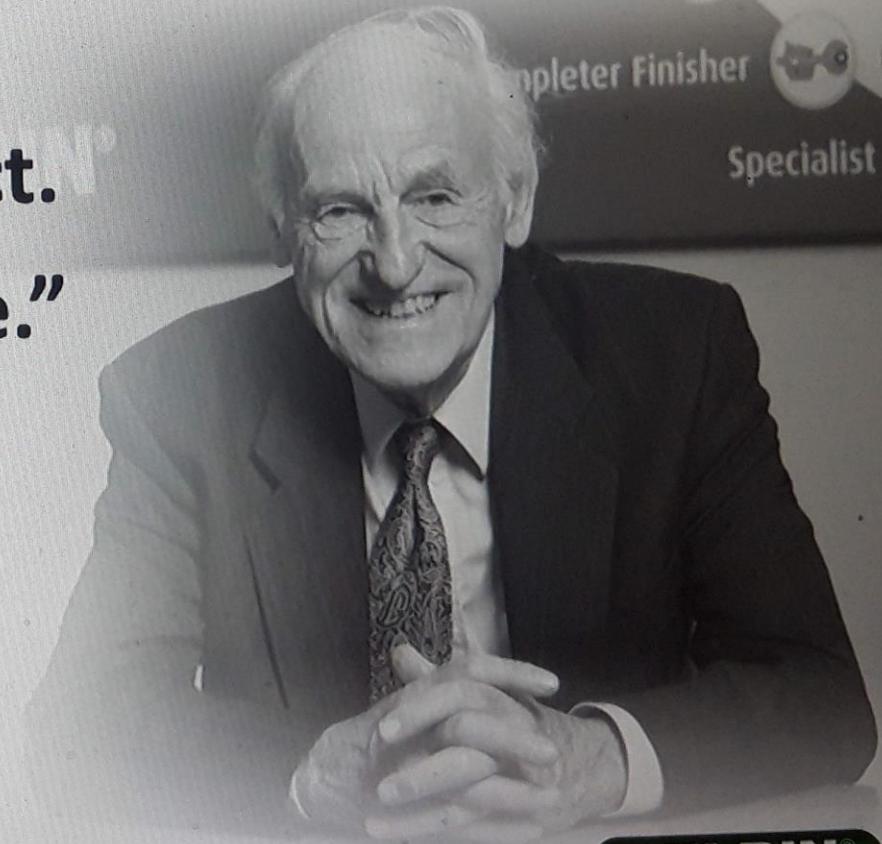




**But we've
always
done it this
way!**

Meredith Belbin:

**“Nobody is perfect.
But a team can be.”**



BELBIN®

Accreditation Slides





IoT & Data Science Bootcamp





THANK YOU!

Dr Claudia Peverini
peverini.c@gmail.com